



# Ole Miss BUSINESS

## Prerequisite Sheet

*Prerequisite grade requirements apply to the equivalency transfer courses.*

<b>Business--BUS</b>		
BUS 271	Business Communication	ENGL 101, 102 or Liba 102
BUS 308 (Same as ECON 308)	Operations Research	C minimum in BUS 230
BUS 500	Business Internship	Consent of Instructor; May be repeated once
<b>Economics--ECON</b>		
ECON 203	Principles of Macroeconomics	ECON 202
ECON 230 (Same as BUS 230)	Economic Statistics I	C minimum in Math 261/267/271
ECON 302 (Same as BUS 302)	Economic Statistics II	C minimum in BUS 230
ECON 303 (Same as FIN 303)	Money and Banking	C minimum in ECON 203
ECON 305	Current Economic Topics	C minimum in ECON 202 and ECON 203
ECON 307	Managerial Economics	C minimum in ECON 202, ECON 203, and Math 261/267/271
ECON 308 (Same as BUS 308)	Operations Research	C minimum in BUS 230;
ECON 310	Engineering Economy	Engineering students ONLY or consent of Instructor
ECON 320	Current Global Economic Issues	C minimum in ECON 202 and ECON 203
ECON 398 (Fall semester ONLY)	Intermediate Microeconomics	C minimum in ECON 202 and Math 261/267/271; Econ Majors and Honors students
ECON 399 (Spring semester ONLY)	Intermediate Macroeconomics	C minimum in ECON 203 and Math 261/267/271 ; Econ Majors and Honors students
ECON 401 (Spring semester ONLY)	Government and Business	C minimum in ECON 202 and ECON 203
ECON 417 (Fall semester ONLY)	Labor Economics	C minimum in ECON 202 and ECON 203
ECON 510	International Trade and Commercial Policy	C minimum in ECON 202 and ECON 203
ECON 513	History of Economic Thought	C minimum in ECON 203
ECON 520	Special Topics in Economics	Instructors approval
ECON 525	Economics in High Tech Industries	C minimum in Math 261/267/ 271
ECON 540 (Fall semester ONLY)	Seminar in Economics	Consent of Instructor; Junior standing
ECON 545 (Spring semester ONLY)	Game Theory and Strategic Thinking	C minimum in Math 261/267/271 and ECON 202
ECON 581 (Same as MGMT 581)	Collective Bargaining	C minimum in MGMT 383
ECON 583 (Same as MGMT 583)	Labor Relations	C minimum in MGMT 581
<b>Finance—FIN</b>		
FIN 303 (Same as ECON 303)	Money and Banking	C minimum in ECON 203
FIN 331	Business Finance I	C minimum in ECON 202, ECON 203, and BUS 230; and completion of ACCY 202
FIN 334	Investments	Prerequisite or Co-requisite FIN 331
FIN 338	Intermediate Financial Management	C minimum in FIN 331; Junior standing
FIN 342 (Fall semester ONLY)	Life and Health Insurance	Prerequisite or Co-requisite FIN 341
FIN 355	Real Estate Finance & Mortgage Banking	C minimum in FIN 331
FIN 431	Financial Decision Making	C minimum in FIN 331 and FIN 338
FIN 441 (Fall semester ONLY)	Commercial Property Insurance	Prerequisite or Co-requisite FIN 341
FIN 442 (Spring semester ONLY)	Commercial Liability Insurance	Prerequisite or Co-requisite FIN 341
FIN 445	Internship in Insurance & Risk Mgmt	Completion of FIN 341 or consent of Instructor
FIN 451	Real Estate Law	Completion of BUS 250
FIN 453	Advanced Income Appraisal	C minimum in FIN 331 and FIN 351
FIN 461	Financial Statement Analysis	C minimum in ACCY 201 and 202 and FIN 331
FIN 531	Business Finance Topics	C minimum in FIN 331; 300+ ACCY or FIN course
FIN 533	Security Analysis & Portfolio Mgmt	C minimum in FIN 331; Co-requisite FIN 338
FIN 537 (Fall semester ONLY)	Bank Management I	C minimum in FIN 338
FIN 538 (Spring semester ONLY)	Bank Management II	C minimum in FIN 537
FIN 555	Real Estate Investment Analysis	C minimum in FIN 331 and FIN 351
FIN 568	International Finance	Consent of Instructor
FIN 581	Futures, Options, and Swaps	C minimum in FIN 331 and FIN 334

<b>Management—MGMT</b>		
A <b>MINIMUM GRADE OF C</b> is required in all MGMT courses applied by a student toward a major in Management.		
A <b>MINIMUM GRADE OF C</b> is required in any MGMT course that is prerequisite for advanced MGMT courses.		
MGMT 372	Production and Delivery	<i>BUS 230</i>
MGMT 383	Human Resource Management	<i>C minimum in MGMT 371</i>
MGMT 392 (Spring semester ONLY)	Intercultural Business Communications	<i>Completion of BUS 271 and C minimum in MGMT 371</i>
MGMT 475	Operations Management II	<i>MGMT 372</i>
MGMT 484	Training and Development	<i>C minimum in MGMT 383</i>
MGMT 485	Selection and Placement	<i>C minimum in MGMT 383</i>
MGMT 493	Management of Strategic Planning	<i>FIN 331, MKTG 351, MGMT 372, C minimum in MGMT 371</i>
MGMT 494	Compensation Management	<i>C minimum in MGMT 383</i>
MGMT 495	Leadership and Group Dynamics	<i>C minimum in MGMT 371 and MGMT 391</i>
MGMT 496	Small Business Management	<i>FIN 331, MKTG 351, C minimum in MGMT 371</i>
MGMT 527	Advanced Human Resource Management	<i>C minimum in MGMT 383</i>
MGMT 577	Operations Planning and Control	<i>MGMT 372 and MGMT 475</i>
MGMT 578	History of Management Thought	<i>C minimum in MGMT 371</i>
MGMT 579	Decision Systems	<i>MGMT 372 and MGMT 475</i>
MGMT 581	Collective Bargaining	<i>C minimum in MGMT 383</i>
MGMT 582	Employee Relations	<i>C minimum in MGMT 383</i>
MGMT 583	Labor Relations	<i>C minimum in MGMT 383 and Senior standing</i>
MGMT 585	Strategic Human Resource Management	<i>C minimum in MGMT 383, MGMT 527, and MGMT 582</i>
MGMT 587 (Spring semester ONLY)	Organization Theory	<i>C minimum in MGMT 383</i>
MGMT 595	International Business Management	<i>C minimum in BUS 321 and MGMT 371</i>
<b>Mgmt Information Systems—MIS</b>		
MIS 307	Systems Analysis and Design	<i>Completion of MIS 280</i>
MIS 317	Applied Systems Analysis and Design	<i>Completion of MIS 309 and MIS 307</i>
MIS 330	Business Application Programming II	<i>Completion of MIS 280</i>
MIS 408	Advanced MIS	<i>Completion of MIS 280</i>
MIS 409	Applications of Database Management	<i>Completion of MIS 408</i>
MIS 412	Decision Support Systems	<i>Completion of MIS 280</i>
MIS 419	Applications of MIS	<i>Completion of MIS 280, 307, 317, 330, 408, 409, and 412</i>
<b>Marketing—MKTG</b>		
<b>Note:</b> Students <b>must achieve C average or better</b> in order to progress to the marketing major.		
MKTG 353	Advertising & Promotion	<i>C minimum in MKTG 351</i>
MKTG 354	Professional Selling & Relationship Mktg	<i>C minimum in MKTG 351</i>
MKTG 356	Legal, Social and Ethical Issues in Mktg	<i>C minimum in MKTG 351</i>
MKTG 358	Services Marketing	<i>C minimum in MKTG 351</i>
MKTG 361	Introduction to Retailing	<i>C minimum in MKTG 351</i>
MKTG 367	Consumer Behavior	<i>C minimum in MKTG 351</i>
MKTG 458	Sales Management	<i>C minimum in MKTG 351 and MKTG 354</i>
MKTG 462	Distribution and Logistics Management	<i>BUS 230 and C minimum in MKTG 351</i>
MKTG 488	Retailing Strategy	<i>C minimum in MKTG 351</i>
MKTG 525	Marketing Research	<i>BUS 230, BUS 302, MIS 309 and C minimum in MKTG 351</i>
MKTG 551	Marketing Policy and Strategy	<i>C minimum in MKTG 351</i>
MKTG 552	Global Marketing	<i>C minimum in MKTG 351</i>
MKTG 565	Advanced Campaign Planning	<i>C minimum in MKTG 351 and MKTG 353</i>
<b>Journalism—Jour</b>		
Jour 102	Writing for the Media	<i>Engl 101, Engl 102 or Liba 102; or Hon 101, Hon 102</i>
Jour 271	News Reporting	<i>Jour 102 and typing proficiency of 30 wpm</i>
Jour 272	Broadcast Newswriting and Reporting	<i>Jour 102 and typing proficiency of 30 wpm</i>
Jour 273	Editing by Design	<i>C minimum in Jour 102</i>
Jour 376	Television Technology	<i>C minimum in Jour 272</i>
Jour 379	Editing	<i>C minimum in Jour 271</i>
Jour 381	Newspaper Management	<i>C minimum in Jour 271</i>
Jour 383	Advertising Layout and Design	<i>C minimum in Jour 273</i>
Jour 388	Broadcast Management	<i>C minimum in Jour 272</i>
Jour 390	Introduction to Writing for Advertising	<i>C minimum in Jour 102</i>
Jour 391	Public Relations	<i>C minimum in Jour 102</i>
Jour 401	Magazine Service Journalism	<i>C minimum in Jour 271; Co-requisite Jour 273</i>
Jour 491	Public Relations Techniques	<i>C minimum in Jour 271 or 272, and Jour 391</i>
Jour 492	Public Relations Case Studies	<i>C minimum in Jour 391</i>
Jour 501	Magazine Service Journalism Publishing	<i>C minimum in Jour 401</i>