# Del Hawley, Ph.D.

# Senior Associate Dean Associate Professor of Finance

## **Academic Background**

Ph.D. Michigan State University, East Lansing, Michigan, Finance, 1987

M.B.A. Michigan State University, East Lansing, Michigan, Finance, 1982

B.S. Michigan State University, East Lansing, Michigan, Psychology, 1976

# **Academic Experience**

Senior Associate Dean, University of Mississippi (2001 - Present). Chief Financial, Operating, and Information Office for the School of Business Administration.

Associate Professor of Finance, University of Mississippi (1993 - Present).

Associate Dean for Administration and MBA Program Director, University of Mississippi (1998 - 2001).

Associate Dean and MBA Program Director, University of Mississippi (1993 - 1998).

Acting Associate Dean and MBA Program Director, University of Mississippi (1992 - 1993).

Assistant Professor of Finance, University of Mississippi (1986 - 1993).

Instructor/Coordinator, Michigan State University (1983 - 1986). Coordinated 10-12 sections of Principles of Finance. Supervised 6-10 graduate teaching assistants who taught the classes, standardized curriculum and testing, and assessed and improved the effectiveness of the course.

Graduate Instructor, Michigan State University (1982 - 1983). Taught two sections of Principles of Finance.

## **Non-Academic Experience**

#### **National**

Department Manager, Jacobson's Depart Stores (1978 - 1983). Managed the Menswear division with 40+ employees and \$5+ million in annual sales volume.

Store Manager, Webster Menswear (1978 - 1979). Managed chain menswear store with 15 employees and \$2 million annual sales. Responsible for all aspects of this retail operation.

Assistant Store Manager, Webster Menswear (1977 - 1978).

### **Consulting**

2005: Nickels & Weddle PLLC, Expert witness in valuation of economic loss due to injury.

### **Paid Service**

2004-1987: Expert Witness in more than 20 cases involving the economic loss due to injury or death

### **Refereed Articles**

Schafer, S. E., Ammeter, A. P., Hawley, D. D., & Garner, B. L. (2011). The Impact Of A Collegiate Course In Bargaining And Negotiation On Students' Perceptions of Their Own And Others' Attitudes and Behaviors: An Exploratory Study. *American Journal of Business Education*, 4 (4).

Aiken, M., Hawley, D., & Vanjani, M. (in press, 2009). An Analysis of Student Evaluation of College Teachers. *Southwestern Business Administration Journal*.

Novicevic, M., Buckley, M., Hawley, D., & Garner, B. (in press, 2007). Universities Getting Virtual: How to Avoid the Optimizer's Curse. *International Journal of Management Education*.

Maniam, B. & Hawley, D. (2001). Application of Artificial Neural Systems as an Event Study Methodology: An Empirical Investigation. *Academy of Information and Management Sciences Journal*, *3* (1), 20-32.

Hawley, D. & Ayadi, F. O. (1997). The Valuation of Exchangeable Securities: A Pedagogic Approach. *Journal of Business and Management*.

Aiken, M., Hawley, D., & Seydel, J. (1995). Competitive Intelligence through Group Decision Support Systems,. *Competitive Intelligence Review*, 6 (2), 62-66.

Aiken, M. & Hawley, D. (1995). Designing an Electronic Classroom for Large College Courses, . *Technological Horizons in Education Journal*, *23* (2), 76-77.

Aiken, M., Hawley, D., Min, Z., & Sloan, H. (1994). How to Improve Bank Meetings,. *Journal of Retail Banking*, *16* (4), 21-25.

Aiken, M., Hawley, D., & Zhang, W. (1994). Increasing Meeting Efficiency with a GDSS,. *Industrial Management and Data Systems*, 94 (8), 13-16.

Hawley, D. & Walker, M. M. (1993). Speculative Grade Bonds, Agency Ratings, and the Investment Decision Process: A Survey of Institutional Money Managers. *Financial Practice and Education*.

Hawley, D. & Walker, M. M. (1992). An Empirical Test of Investment Restrictions in the High Yield Debt Market. *the Financial Review*.

Hawley, D. (1991). Modern Financial Theory and Business Ethics Education in the Finance Curriculum: An Abdication of Responsibility. *Journal of Business Ethics*, 10, 711-721.

Hawley, D., Johnson, J. D., & Raina, D. (1990). Artificial Neural Systems: A New Tool for Financial Management. *Financial Analysts Journal*.

Hawley, D. & Malone, R. P. (1989). The Relative Performance of Duration in the Capital Budgeting Decision Environment. *Engineering Economists*.

Hawley, D. & Johnson, L. J. (1988). An Efficient Algorithm for Calculating Yields and Durations. *Journal of Applied Business Research*, 45-51.

### **Presentation of Refereed Papers**

### **National**

Maniam, B. & Hawley, D. (2000, October). *Application of Artificial Neural Systems as an Event Study Methodology: An Empirical Investigation*. Allied Academics Spring 2000, Las Vegas, Nevada.

Maniam, B., Hawley, D., & Johnson, J. D. (1993, October). *The Development of an Artificial Neural System for Event Study Applications*. Financial Management Association Meeting, Las Vegas, Nevada.

Dorsey, R. E., Hawley, D., & Johnson, J. D. (1991). The Development of an Unrestricted Returns Generating

Model for Common Stocks Using an Artificial Neural Network. ORSA/TIMS, Unknown, Unknown.

Hawley, D. & Malone, R. P. (1987). *Duration Measures and the Capital Budgeting Decision Making Process*. Financial Management Association Meeting, Unknown, Unknown.

### Regional

Jain, S., Hawley, D., & Walker, M. M. (1997, November). *An Empirical Test of Investment Restrictions, Bond Rating Changes and Efficiency in the High Yield Debt Market*. Southern Finance Association Meeting, Baltimore, Maryland.

Chatterjee, A., Maniam, B., & Hawley, D. (1991). *German Reunification's Effect on the American Stock Market*. Midwest Financial Association, Unknown, Unknown.

Hawley, D. (1991). Market Anomalies Revisited. Eastern Finance Association Meeting, Unknown, Unknown.

Hawley, D. & Walker, M. M. (1991). *An Empirical Test of Investment Restrictions and Efficiency in the High Yield Debt Market*. Midwest Finance Association. Meeting, Unknown, Unknown.

### **Research Honors and Awards**

#### **Award**

2000: Allied Academics Association. Allied Academics Distinguished Researcher Award; For a paper with Bala Maniam, "Application of Artificial Neural Systems as an Event Study Methodology: An Empirical Investigation,'

### **Service to the University**

### **Department Assignments**

### Chair:

1997-1998: Dissertation: Sanjay Jain. "An Empirical Test of Investment Restrictions, Market Structure Changes, : Sanjay Jain. "An Empirical Test of Investment Restrictions, Market Structure Changes, NRSRO Hypothesis, and Efficiency in the High Yield Debt Market,' (1997 - Ph.D. Finance) Committee chair

1995-1996: Dissertation: Rebecca Su Hee Cho. "The Comparison of Corporate Policy Choices Between the U.S. and J: Rebecca Su Hee Cho. "The Comparison of Corporate Policy Choices Between the U.S. and Japanese Firms under the Agency Framework," (1995 - Ph.D. Finance) Committee chair

1992-1993: Dissertation: Bala Maniam. : Bala Maniam. "The Development and Testing of an Artificial Neural System for Event Study Applications," (1992 - Ph.D. Finance) Committee chair

1991-1992: Dissertation: Olesegun Ayadi. : Olesegun Ayadi. "Stock Market Volatility, Fads, and Bubbles in the Nigerian Stock Market," (1991 - Ph.D. Finance) Committee chair

#### Member:

1990-1991: Dissertation: Kwokfai Matthew Wong.: Kwokfai Matthew Wong. "Stock Returns, Monetary Aggregates, and the Real Sector: A VAR Analysis Across Leading OECD Nations," (1990 - Ph.D. Finance)

1990-1991: Dissertation: Chiming Wu.: Chiming Wu. "Stock Volatility, Macroeconomic Series, and Firm Characteristics: A VAR Analysis Across Stock Portfolios," (1991 - Ph.D. Finance)

1989-1990: Dissertation: Cyrill Pat Obi, Jr.: Cyrill Pat Obi, Jr. "OPEC Meetings and Capital Market Relations: Empirical Tests and Essays on Oil Price Volatility and Returns Behavior in the Commodity Market for Crude," (1989 - Ph.D. Finance)

#### College Assignments

#### Chair:

2010-2011: Information Technology Coordinator Search

2007-2008 - 2013-2014: IT Committee

2006-2007: IT Manager Search

2004-2005: IT Committee

1993-1994 – 1996-1997: MBA Program Revision Committee

#### **Director:**

1992-1993 - 2000-2001: MBA Program Director

#### **Member:**

2013-2014: MBA Committee

2010-2011 - 2013-2014: Reaffirmation of Accreditation Planning Committee

2009-2010: AACSB Planning Committee

2009-2010 - 2013-2014: Assurance of Learning Committee

2009-2010 – 2013-2014: Strategic Planning Committee

2008-2009: Asst/Assoc Professor of Finance Search

2008-2009: Scholarships

2008-2009: Assurance of Learning

2008-2009: Accreditation Planning

2007-2008 - 2013-2014: Executive Committee

2006-2007: Clinical Asst Prof of Finance Search

2005-2006: MIS Search Committee

2005-2006: Clinical Finance Search Committee

2005-2006: Dissertation Committee Member: David Williams; PhD in MIS. Expected completion Spring

2006.

2004-2005: Executive Committee

2004-2005: Dissertation: Bart L. Garner. "Improving Document Classification Using Minimum Clique

Partition of a: Bart L. Garner. "Improving Document Classification Using Minimum Clique Partition of a

Semantic Network and Fast Heuristic Methods,' (2004 - Ph.D. MIS) Outside Committee Member

2004-2005 - 2008-2009: MBA Committee

2000-2001: MSSM Program Graduate Coordinators Committee

1986-1987 - 2004-2005: MBA Committee

#### **Other Institutional Service Activities:**

2005-2006: Coordinated the implementation of the Sedona system.: This project involved several staff and involved many months of work.

2005-2006: Wrote the Annual Report to the Hearin Foundation: This report covers all aspects of the School's operations as they relate to the use of Hearin Grant funds.

2005-2006: Professional MBA Program Development: Assisted with the design and development of the Professional MBA Program (PMBA).

2005-2006: Senior Associate Dean: Serve as the CFO, COO, and CIO of the School of Business Administration.

#### **University Assignments**

#### Chair:

2008-2009: SACS Reaccreditation Committee - Team Chair for Faculty Credentials: Headed a team that ensured compliance with SACS requirements for the documentation of credentials for all University faculty and wrote that part of the SACS report.

#### **Coordinator:**

1996-1997 – 1998-1999: Business/Accountancy Building Construction Coordinator

#### Member:

2010-2011 – 2011-2012: Faculty Activity Report Review Task Force
2005-2006: Task Force for Facilities and Resources
2002-2003 – 2006-2007: Instructional Technology Committee
1992-1993 – 1998-1999: Business/Accountancy Building Planning Committee

### **Dissertation Assignments**

#### Member:

1995-1996: Dissertation: Linda J. Jones. "A Comparison of the Effects of Computer-Assisted Instruction Using L: Linda J. Jones. "A Comparison of the Effects of Computer-Assisted Instruction Using LOGO and Prescription Learning on the Achievement and Attitude of 2nd Grade Students," (1995 - Ph.D. Education) Outside member of committee

### Service to the Profession

#### **Other Professional Service Activities**

2007 – 2009: BusinessWeek Resource Center Reviewer. The BusinessWeek Instructors Resource Center is an online website that provides information and tools to assist business professors in including BusinessWeek articles in their classes. Reviewers are assigned to each major business discipline. I am assigned to the finance. Each week, I select one article that is relevant to finance and write an abstract, several discussion questions, and a short quiz for instructors to use in their finance classes.

### **Faculty Development**

### Other Professional Development

2005: Oxford, Mississippi. Preparing for certification as Certified Valuations Analyst (CVA) and CPA..

#### Professional Seminars / Workshops

2005: Philadelphia, Pennsylvania. Attended AACSB Continuous Improvement Conference.

# **Teaching Honors and Awards**

# <u>Award</u>

1995: MBA Association Teacher of the Year Award.

# Memberships

Financial Management Association

National Association of Certified Valuation Analysts