



## Ole Miss Insurance Symposium Schedule of Activities - Wednesday, March 20 (Early Bird Sessions)

*All Educational Sessions at The Inn at Ole Miss*

**1:30-2:45 p.m.**      **Section A: Property-Casualty Insurance Issues** (Gertrude Ford Ballroom)

*Ethics – Part I*

Dan Webb, Partner  
Webb, Sanders, Williams, PLLC  
Tupelo, Mississippi

**Section B: Life-Health Issues** (McMillan Board Room)

*Healthcare reform – what’s on the horizon for 2013 and beyond?*

Mickey Watkins, Senior VP  
Regions Insurance  
Ridgeland, MS

**2:45-3:00 p.m.**      **Refreshment Break**

**3:00-4:15 p.m.**      **Section A: Property-Casualty Insurance Issues** (Gertrude Ford Ballroom)

*Ethics – Part II*

Dan Webb, Partner  
Webb, Sanders, Williams, PLLC  
Tupelo, Mississippi

**3:00-4:15 p.m.**      **Section B: Life-Health Issues** (McMillan Board Room)

*Identifying and Preventing Elder Financial Abuse*

David Russell, Senior VP  
Pinnacle Trust  
Madison, Mississippi

**5:30-7:00 p.m.**      **Welcome Reception**

Oxford-University Club  
265 North Lamar Boulevard (just north of the Courthouse Square)  
Sponsored by Webb, Sanders, & Williams, P.L.L.C.



## **Ole Miss Insurance Symposium Schedule of Activities - Thursday, March 21**

*All Educational Sessions at The Inn at Ole Miss*

- 7:30-8:10 a.m.**                    **Registration & Continental Breakfast**
- 8:10-8:30 a.m.**                    **Welcome Session** (Gertrude Ford Ballroom)
- Mike Chaney, Commissioner, Mississippi Insurance Department, Jackson, Mississippi
- 8:30-9:20 a.m.**                    **The Impact of Recent Legislation on the Insurance Industry** (Gertrude Ford Ballroom)
- Terry Headley, SMD Managing Partner  
Headley Financial Group  
La Vista, Nebraska
- 9:20-9:30 a.m.**                    **Refreshment Break**
- 9:30-10:20 a.m.**                    **Property-Casualty Industry Perspective** (Gertrude Ford Ballroom)
- Tom Van Berkel, Chief Executive Officer  
The Main Street America Group  
Jacksonville, Florida
- 9:30-10:20 a.m.**                    **After the Cliff - Life Insurance in a Post-Fiscal Cliff Environment** (McMillan Boardroom)
- Chris Greis, President and Founder  
Leaders Partners, Inc.  
North Barrington, Illinois
- 10:20-10:30 a.m.**                    **Refreshment Break**
- 10:30-11:20 a.m.**                    **Opportunities and Challenges for Agencies in 2013** (Gertrude Ford Ballroom)
- Introducer and Moderator: Van E. Hedges, President, Southern Insurance Consulting, Corinth, Mississippi
- Panelists:
- Clinton Graham, President, Independent Insurance Agents of Mississippi, Flowood, Mississippi
- John B. Sneed, President, Stewart Sneed Hewes, Gulfport, Mississippi
- Dudley Wooley, Chief Executive Officer, Ross & Yerger, Jackson, Mississippi



## **Ole Miss Insurance Symposium Schedule of Activities - Thursday, March 21 (continued)**

*All Educational Sessions at The Inn at Ole Miss*

**10:30-11:20 a.m.      Fiduciary Duty and Trust-Owned Life Insurance (McMillan Boardroom)**

David Russell, Senior VP  
Pinnacle Trust  
Madison, Mississippi

**11:20-11:30 a.m.      Refreshment Break**

**11:30 a.m.-12:20 p.m.      Insurance Issues in the 113<sup>th</sup> Congress (Gertrude Ford Ballroom)**

Charles Symington, Senior VP of External Affairs  
Independent Insurance Agents and Brokers of America  
Washington, D.C.

**12:20-1:50 p.m.      Luncheon with Special Guest Speaker**

Coach Mike Bianco – Head Baseball Coach of the Ole Miss Rebels

**1:50-2:40 p.m.      The State of the Market (Gertrude Ford Ballroom)**

Shaun Kelly, President and Chief Executive Officer  
Ironshore U.S. Operations  
Boston, MA

**2:40-2:50 p.m.      Refreshment Break**

**2:50-3:40 p.m.      Agency Perpetuation Planning (Gertrude Ford Ballroom)**

Tom Doran, Principal  
Reagan Consulting  
Atlanta, Georgia

**3:40 p.m.      Concluding Remarks and Door Prizes**